

BROKER TIPS

Medicare Certification

Steps to complete certification

Follow these steps to complete Medica's Medicare Certification.

Step 1

- Go to **Medica.com > For Brokers**
- Log in with your username and password

Step 2

- Select **Training and Events**

Step 3

- Select **Certifications**

Medica Training

Certifications

My Transcript

Events Calendar

Resource Library

Step 4

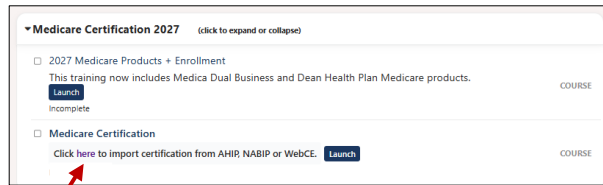
- Complete both Medicare Certification modules for the upcoming year
 - Medica's Medicare Products + Enrollment
 - Medicare Certification – choose one:
 - Complete Pinpoint Certification **OR**
 - Upload an AHIP, NABIP or WebCE certificate

Steps to upload certificate

Follow these steps to upload a certificate.

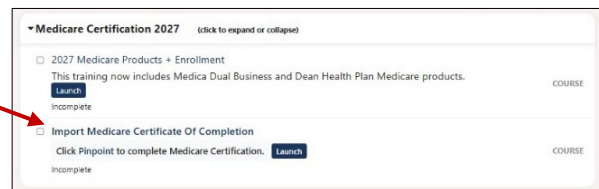
Step 1

- Navigate to the Medicare Certification section and select **here**.



Step 2

- Select the **Import Medicare Certificate of Completion** as shown below.



Step 3

- Another browser window will open. Complete the fields, select the certificate from your computer to upload and select **Submit**.

Upload Certificate

Please complete the following fields related to the selected Certification Year and browse your local file system for the relevant certificate to upload. *required

Certification Year: *
2026

Date Completed: *

Must be in mm/dd/yyyy format.

NOTE: Completion date must match the completion date that is on the certificate.

Certification Training Provider: *
-- Select Vendor --

The Certificate must include Fraud, Waste and Abuse to be approved.

No file chosen

Valid file extensions are: PDF(.pdf), GIF(.gif), JPG(.jpg)

☐ I attest that I have completed the Medicare course indicated and am uploading a valid certificate.

NOTE: If more than one file is uploaded for a given certification year, only the latest file uploaded and its associated fields will be considered for review and displayed on the Certifications and Transcript pages

IMPORTANT: The name on the certificate must match the name on this account in order to expedite receiving credit for this course. Go to your profile if you need to make any adjustments prior to uploading your certificate.

Step 4

- Once your certificate has been audited by Medica, you will receive credit for the Medicare Certification module. Take the Medica-specific module to complete the certification.

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Medicare Certification FAQ

How many courses must I take to pass Medica's Medicare Certification?

You must pass the following courses:

- Medica's Medicare Products + Enrollment
- Medicare Certification (Pinpoint) or upload your AHIP, NABIP or WebCE certificate

Is there a cost for taking Medica's Medicare Certification?

There is a cost associated with Pinpoint's Medicare Certification. Pinpoint charges \$99.95. You also have an option to purchase continuing education credits for an additional charge. However, if you have already taken Pinpoint, AHIP, NABIP or WebCE National Certification, you may upload a certificate. You must still take Medica's Medicare Products + Enrollment course. There is no charge for the Medica-specific courses.

Why is Medica requiring National Medicare Certification?

Requiring National Certification is a common practice amongst other carriers. This is a best business practice across the industry.

Which National Medicare Certification certificates does Medica accept?

Medica only accepts certificates from Pinpoint, AHIP, NABIP or WebCE. If you have taken the training through another vendor, you will need to certify through Pinpoint, AHIP, NABIP or WebCE.

Does Medica accept Medicare Certification certificates from other health plan carriers?

No. If you took certification from another carrier, you must complete National Certification and Medica's Medicare Products + Enrollments course.

Have questions? We're here to help.

Contact your Sales Relationship Manager (SRM) or Broker Experience at 1 (866) 752-0945 or BrokerExperience@Medica.com.

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