

RETIREMENT EXPENSE ANALYSIS



Client Name _____ Age _____
 Spouse _____ Age _____
 State _____
 Planned Retirement Age or Date _____

Areas of Concern

- ☐ Social Security ☐ Outliving Retirement Income
☐ Healthcare Expenses/LTC ☐ Life Insurance ☐ Business Succession
☐ Estate/Legacy Planning ☐ Market Volatility ☐ Investment Performance

RETIREMENT INCOME

	Client	Spouse
SOCIAL SECURITY		
PENSION/ ANNUITIES		
DIVIDENDS		
OTHER		
TOTAL		

HOUSEHOLD (ESSENTIAL)

Expense	Monthly	Annual
Mortgage/Rent		
Property Taxes		
Maintenance/Fees		
Home/Renter's Insurance		
Utilities		
Telephone/Cell Phone		
Loans/Debt		
Other:		
TOTAL	0.00	0.00

AUTOMOBILE & TRANSPORTATION

Expense	Monthly	Annual
Car Payment		
Maintenance/Repairs		
Gasoline		
License/Registration		
insurance		
Other:		
TOTAL	0.00	0.00

LIVING EXPENSES (ESSENTIAL)

Expense	Monthly	Annual
Food		
Clothing		
Beauty/Barber		
Other:		
TOTAL		

DISCRETIONARY SPENDING

Expense	Monthly	Annual
Entertainment		
Dining Out		
Hobbies		
Publications/Subscriptions		
Education		
Traveling/Vacations		

ASSETS / INVESTMENT ACCOUNTS

ACCOUNT BALANCE	Client	Spouse
401K, TSP, 403B		
IRA RETIREMENT ACCOUNT		
BROKERAGE		
BANK CD, MONEY MKT, SAVINGS		
REAL ESTATE VALUE		

FAMILY CARE (ESSENTIAL)

Expense	Monthly	Annual
Parent/Child Care		
Education		
Clothing		
Other:		
TOTAL	0.00	0.00

MEDICAL/HEALTH (ESSENTIAL)

Expense	Monthly	Annual
Health Insurance		
Life Insurance		
Long Term Care Insurance		
Disability Insurance		
Medical Expenses		
Dental Expenses		
Medication and Supplies		
Eye Doctor/Glasses		
Other:		
TOTAL	0.00	0.00

TOTAL ESSENTIAL EXPENSE 0.00 0.00

TAXES (VARIES WITH INCOME)

	Monthly	Annual
Federal		
State		
Income		
TOTAL TAXES		

DISCRETIONARY SPENDING

Expense	Monthly	Annual
Charitable Donations		
Gifts/Holidays		
Professional/Social Dues		
Club or Gym Membership		
Other:		
TOTAL DISCRETIONARY	0.00	0.00

This worksheet is designed for informational use only and does not constitute investment advice or financial planning. The information presented in this worksheet is intended to serve as a basis for further discussion regarding the potential purchase of investments and insurance products.

CHECKLIST

RETIREMENT STRATEGY SESSION



For all Retirement Sessions, please bring your most recent statements and **a list of any questions that you have.**

- **Life Insurance Statements**
- **Most Recent Brokerage Statements**
- **Retirement Statements** *(IRA, 401K, TSP, 403B, Bank IRA's, Roth IRA)*
- **Pension**
- **Annuity Statements**
- **Social Security Statements (for both husband & Wife)**