"The older people who were advocating for this organization wanted the idea of action in the name.

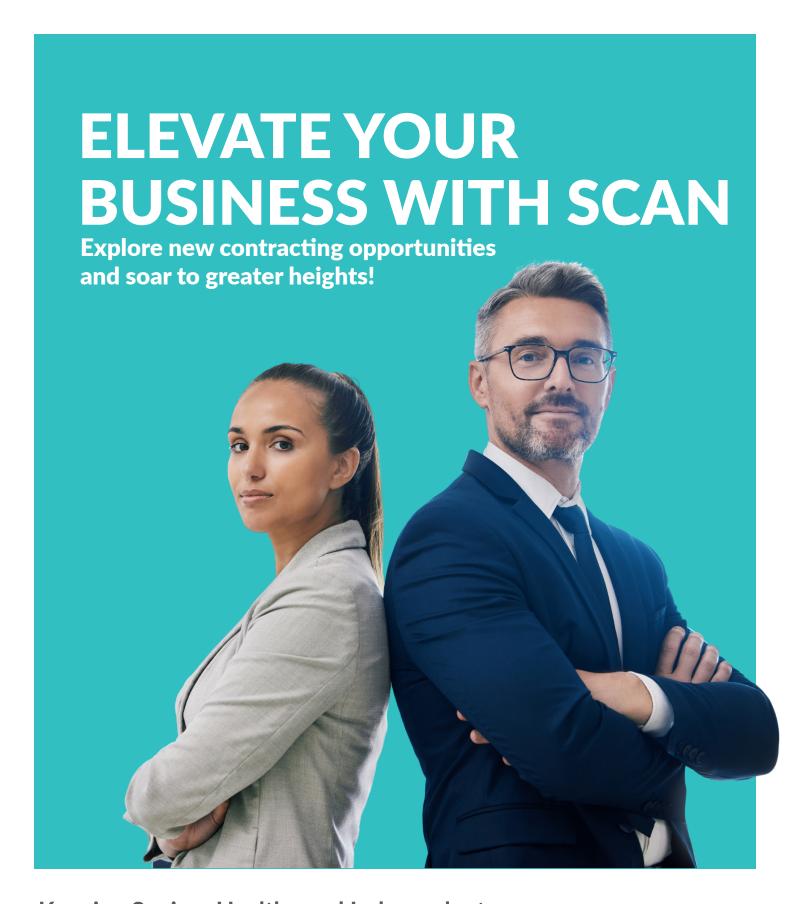
- Senior Care Action Network" - Jodi Cohn, Original Planning Team Member

To get started, scan the QR code below:



For agent use only.

This communication is not for distribution as a marketing material to the general public.

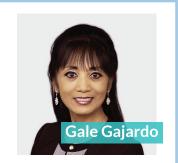




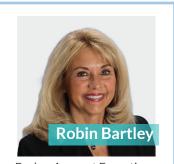
organization was founded in 1977.



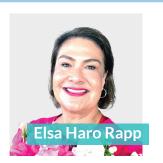
## We're your local SCAN Broker Account Executives



Broker Account Executive CA - Orange County (714) 698-3450 ggajardo@scanhealthplan.com



Broker Account Executive CA - Inland Empire (562) 310-9529 rbartley@scanhealthplan.com



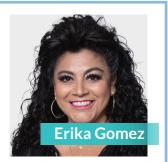
Broker Account Executive CA - Los Angeles County (310) 489-3154 erapp@scanhealthplan.com



Broker Account Executive CA - Los Angeles County (310) 913-7446 rdelatorre@scanhealthplan.com



Broker Account Executive CA - San Diego County (619) 895-1670 abarreto@scanhealthplan.com



Broker Account Executive Texas (210) 897-6882 e.gomez@scanhealthplan.com



Broker Account Executive Arizona (480) 785 - 7226 m.beaty@scanhealthplan.com



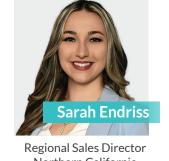
Broker Account Executive Asian Communities (310) 384-0783 tyoon@scanhealthplan.com



Regional Sales Director AZ, NV, TX, NM (480) 740-6523 arubio@scanhealthplan.com

HERE'S WHAT WE DO FOR YOU





Northern California (510) 820-5200 s.endriss@scanhealthplan.com

- Agent and agency recruitment and oversight
- One-on-One instruction on topics ranging from Medicare basics to selling skills enhancement
- Product and benefit trainings delivered in your local county
- Face-to-Face field support for all your selling needs
- We're your go-to team for all questions regarding your relationship with SCAN
- Service. We provide you with lots and lots of it!

otes:	

## **Becoming a SCAN Certified Agent**

## **Obtain a New Agent Contract**

To be authorized to sell SCAN products, you must be affiliated with an Agency that contracts with SCAN and fully certified for the products you wish to sell.

Your Agency will email our Contracting Team with your information to request a contract. You will then be emailed a contract via Adobe Sign to be completed electronically.

#### **Contracting paperwork includes:**

**Agent Contact Form** 

Agent Agreement

Signed W-9

**Agent Appointment Form** 



#### Licensing

You must have current Accident & Health licenses to sell SCAN plans. (must not expire within 45 days of contracting)



#### **Errors & Omissions (E&O)**

Agents must sign the Errors and Omissions Attestation of Coverage (must not expire within 45 days of contracting). Your minimum E&O policy must be written for \$1,000,000 per occurrence and \$1,000,000 aggregate limit. After onboarding, agents are required to continue to maintain active E&O coverage are required to continue to maintain active E&O coverage.



## **SAVE \$50 DOLLARS ON AHIP**

Sign in to our portal and receive a \$50 discount on AHIP certification.

#### **Complete Your Training**

\*All contracting paperwork must be received before you can begin your training \*Completion of training required during Onboarding and Annually thereafter



- >> Go to www.scanagentportal.com
- >> Complete trainings in order below

New Agents will receive an activation email to set up their account

Step 1

**AHIP** 

modules on Medicare Marketing and

Fraud, Waste and Abuse segment

satisfies the CMS requirement for

• Training curriculum includes

Completing this training also

General Compliance training

\*REQUIRED

#### Online Certification & Exam

Step 2

- Watch ENTIRE online training video
- ✓ Attest to reading SCAN P&P's, Code of Conduct and Sales Agent Guide
- Complete Exam with a minimum passing score of 85%

\*REQUIRED

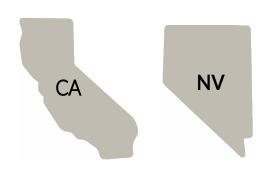
### Step 3

#### **Benefit Rollout Training**

Attend one of the offered trainings for an in-depth understanding of our rich plans and benefits

- Face-to-Face Training
- Self-Paced Online Training
- Live Webinar Training

#### You can find us in:









If you have questions about SCAN's contracted agencies, email: SCANBrokerContracting@scanhealthplan.com





# Check out the BIG SAVINGS on Prescription Drugs!\*

### If your patients take these drugs, SCAN is the plan for them!

#### New for 2024: Tier 6 drugs are \$0 or \$11 per month:

Eliquis
Xarelto
Janumet
Entresto
Januvia
Tradjenta
Jardiance
Farxiga
Glyxambi
Janumet
Jentadueto
Synjardy
Trijardy
Xigduo

\$0 or \$11 per month copay applies during Initial Coverage stage and may change during Coverage Gap.

SCAN offers insulin pens and vials for \$0 or \$25 per month at SCAN preferred pharmacies (includes coverage gap):

Humalog
Humulin
Soliqua
Lantus
Toujeo
Levemir
Tresiba

#### PLUS, \$0 Tier 1 and Tier 2 drugs

90% of the medications SCAN members take are available for \$0 at SCAN Preferred Pharmacies.\*\*

## SCan | medicare advantage

\*Copay/coinsurance may vary by plan, county, pharmacy type (e.g., Preferred or Standard, etc.), day supply, Part D benefit phase, or in members who receive "Extra Help." Drug List is subject to change. For a complete and updated Drug List, please refer to the 2024 SCAN Formulary or visit our website. Other pharmacies are available in the SCAN network. For a complete list of SCAN network pharmacies, go to our website. \*\*Based on the CY2022 SCAN's Part D prescription claims utilization for Tiers 1 and 2. (For Training Purposes Only)

Notes:	